VirtuGuard

VirtuGuard™ is Now UL Listed for Managed Video Monitoring Services!

When your clients implement VirtuGuard™ remote video monitoring as their security solution, they can have confidence that they receive the proactive, effective services they pay for.

After an extensive process of evaluations and assessments, VirtuGuard™ is now UL Listed for Managed Video Monitoring services. As one of only 30 Managed Video Monitoring providers listed in the UL Product iQ directories, VirtuGuard™ completed thorough evaluations of our facilities and equipment and assessments of our monitoring service offerings, and will undergo annual audits to verify our continued UL compliance.

In addition to receiving services from a trusted third-party certified provider, insurance companies recognize a UL certification as proof of quality, reliable services or systems. Some insurance policies require a UL certification for coverage approval and many insurance companies offer premium discounts for using UL certified products.

To learn more about UL certifications and how VirtuGuard™ can proactively secure and protect your clients' properties, click the buttons below.

Continue Reading

Learn More About VirtuGuard™

Partner with Us

Upcoming Webinar: Combining AI Automation with Human Innovation

Don't miss our exclusive free webinar with Scylla AI on **Friday, March 13 at 11am EST!** Industry experts will discuss how AI-powered threat detection empowers real remote guarding operations.

Can't attend? You should still register and we will send a recording of the webinar to you.

Register Now

Choose From Two Partnership Options!

Recurring Monthly Revenue

Under our RMR agreement, $[UD:COMPANY_NAME||]$ refers your existing or prospective clients to us. We work directly with the client to provide customer service, billing, and other administrative services. The client receives an invoice from VirtuGuard™ and we pay your RMR. In turn, we can refer our clients to your business, sending new sales opportunities your way.

White Label Our Services

With our White Label option, $[UD:COMPANY_NAME||]$ prospects and closes the sale. We are your advisor behind the scenes, available to help 24/7. You maintain the direct relationship with the client while we remain a silent partner in the background. You will receive an invoice for wholesale services, and then you invoice your client, adding your own margin.

Which partnership option works best for your? Let us know!

Check Out Real Surveillance Footage From Our Client Sites!

Ski Mask Delivery Theft Stopped by Virtual Guards

Watch Now!

Virtual Guards Detect Trespass, Police Take Suspect Into Custody

Watch Now!

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